



Four elements, three hundred and eighteen imprecise requests

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2,840 emails · fictional document

Fictional document — demonstration example

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Fictional document, produced for demonstration. **A request is qualified, not a requester.**

Element looked at	Describes what?
A need expressed	The request
Enough precision to answer	The request
A deadline or constraint, where present	The request
The link with your systems	The relationship, not the person

When those are missing

Filing	Used?	Outcome
Reject	No	—

Filing	Used?	Outcome
"Imprecise request"	Yes	To a human, with what is missing

Of the 318 imprecise requests	Count
Leading to an exchange	94
Leading to a deal	21

An imprecise message is not a bad prospect: it is a first sentence.

Scope of this document: the service operated by Blue Lemon Agent. For an agent deployed at your premises, the applicable location is that of the architecture set out in the quotation and verified before commissioning; local execution is announced only for the configuration explicitly described and accepted in the quotation; the applicable isolation depends on the deployment mode set out in the quotation, no dedicated isolation being presumed; the encryption mechanisms in transit and at rest, their components and key management are those documented for the architecture chosen; roles and permissions are configured and accepted for the identities and systems actually connected; the events logged, their content, their retention period and who may access them are defined for the deployment chosen.