Twenty-three clients in the prospect flow

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Fictional document

Fictional document — demonstration example

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Fictional document, produced for demonstration. **One of them was describing an incident on their live contract.**

Finding	Value
Active clients' messages in the prospect flow	**23**
Average reply time	**4 days**
Reply time for an identified client	**A few hours**
Sent a presentation of the service they already use	**3**

What changes

Rule	Applied?
System matching as the very first move	**Yes, on 100% of messages**
Existing client taken out of the prospect flow	**Yes, whatever the content**

Rule	Applied?
Inferring the person from the address	**No**

> **A known company address does not mean the sender is the usual contact** — it may be another department, with a genuinely new request.

Note carried in the routing: "*message from an address attached to client X, sender not identified*".

> **Request a demo with your own documents**
> This document is a fictitious example. To see the agent work on your own documents, request a demo from its page.
> https://bluelemonagent.ai/en/entreprises/cas-usage/agent-de-qualification-de-mails-commerciaux

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