Forty-one references, seventeen agreements found

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Fictional document

Fictional document — demonstration example

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Fictional document, produced for demonstration. **The reference was carried over from the previous proposal, which had carried it over from the one before.**

State of the reference	Count
Quoted in a proposal	**41**
Agreement existing, never matched to the proposal	**17**
No agreement	**24**
Agreement obtained on request	**9 of 24**

When an incident occurs it does not come from the client named: it comes from their competitor, who finds at your end something they should not have read.

What replaces a reference with no agreement

A description with no name: "**a 200-employee distributor in sector X**".

What is also flagged

Case	Flagged?	Why
Agreement more than three years old	**Yes**	**An agreement for a brochure is not one for a proposal**
Named company having changed hands	**Yes**	**The agreement does not follow**

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Scope of this document: the service operated by Blue Lemon Agent. For an agent deployed at your premises, the applicable location is that of the architecture set out in the quotation and verified before commissioning; local execution is announced only for the configuration explicitly described and accepted in the quotation; the applicable isolation depends on the deployment mode set out in the quotation, no dedicated isolation being presumed; the encryption mechanisms in transit and at rest, their components and key management are those documented for the architecture chosen; roles and permissions are configured and accepted for the identities and systems actually connected; the events logged, their content, their retention period and who may access them are defined for the deployment chosen.

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