



Twenty-three proposals, nineteen figures removed

LINDBERGH FORMATION — 16 rue de Maillé, 91310 Montlhéry, France · Companies register (RCS) Evry 817 946 114

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Fictional document

Fictional document — demonstration example

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Fictional document, produced for demonstration. **The figure was accurate, measured and documented — in one precise place.**

Original element	Carried into the 23?
The value "up to 30%"	Yes
The client's sector	No
The narrow scope	No
The year, 2023	No

"Up to 30%" reads as "around 30%" to everybody except whoever wrote it, and the figure sits in a pre-contractual document.

Condition for a result figure to enter

LINDBERGH FORMATION — a simplified joint-stock company with share capital of €250,000 · Registered office: 16 rue de Maillé, 91310 Montlhéry, France · Companies register (RCS) Evry 817 946 114 · SIRET 817 946 114 00029 · VAT FR 60 817 946 114 · "Blue Lemon Agent" trade mark · Training-provider registration no. 119 108 635 91 (Île-de-France prefect — this registration does not amount to State approval) · Qualiopi certified, no. 03896, for the "training actions" category · contact@bluelemonagent.ai · dpo@bluelemonagent.ai · Hosted in France.

"Measured at a client in sector X in 2023, on scope Y" — **without those three elements it does not go through.**

Result	Count
Documented figures, kept with their context	4
Figures removed	19
Effect on the signature rate	None

The figure was not what convinced anybody.

Scope of this document: the service operated by Blue Lemon Agent. For an agent deployed at your premises, the applicable location is that of the architecture set out in the quotation and verified before commissioning; local execution is announced only for the configuration explicitly described and accepted in the quotation; the applicable isolation depends on the deployment mode set out in the quotation, no dedicated isolation being presumed; the encryption mechanisms in transit and at rest, their components and key management are those documented for the architecture chosen; roles and permissions are configured and accepted for the identities and systems actually connected; the events logged, their content, their retention period and who may access them are defined for the deployment chosen.