Three scenarios for the monthly committee

LINDBERGH FORMATION — 16 rue de Maillé, 91310 Montlhéry, France · Companies register (RCS) Evry 817 946 114

Document issued on 09/11/2026

Optimum at 297,000 units · fictional document

Fictional document — demonstration example

This document is produced by the Blue Lemon Agent website to illustrate what an AI agent hands to its users. The companies, matters, amounts and people in it are invented. It has no legal, accounting or commercial value.

Fictional document, produced for demonstration. All three scenarios rest on **the same forecast ranges**; what changes is where the cursor sits within the range. The cost of each position is costed on both sides: shortage and overstock.

The three scenarios

Scenario	Volume	Average stock	Expected shortage cost	Overstock cost
Cautious — bottom of range	**268,000**	27 days	**€214,000**	€31,000
Central — median value	**289,000**	33 days	€74,000	€68,000
Aggressive — top of range	**311,000**	41 days	€18,000	**€142,000**
Computed optimum	**297,000**	36 days	**Expected total cost: €121,000**	**against €142,000 at the central scenario**

The calculation that moves the break-even point

Element	Components	Unit value
Cost of a missing unit	**Lost margin, service penalty in the agreements, delisting cost below the contractual threshold**	**€4.80**
Cost of a surplus unit	Tied-up cash, warehouse space, markdown on dated SKUs	**€1.17**
Ratio	—	**4.1**

The ratio is not the same everywhere

Group of families	Shortage / overstock ratio	Scenario suited	Cost of a single cursor
6 families	**Above 4**	**Above the central value**	—
3 short-dated families	**1.3**	**Cautious**	—
Measured effect of a single cursor	—	—	**€34,000 a quarter**

Cursor settled by the committee, family by family: _____

> **Request a demo with your own documents**
> This document is a fictitious example. To see the agent work on your own documents, request a demo from its page.
> https://bluelemonagent.ai/en/entreprises/cas-usage/agent-de-prevision-de-la-demande-forecasting

Scope of this document: the service operated by Blue Lemon Agent. For an agent deployed at your premises, the applicable location is that of the architecture set out in the quotation and verified before commissioning; local execution is announced only for the configuration explicitly described and accepted in the quotation; the applicable

LINDBERGH FORMATION — Blue Lemon Agent — Companies register (RCS) Évry 817 946 114 —
Legal notice (in French): bluelemonagent.ai/mentions-legales

isolation depends on the deployment mode set out in the quotation, no dedicated isolation being presumed; the encryption mechanisms in transit and at rest, their components and key management are those documented for the architecture chosen; roles and permissions are configured and accepted for the identities and systems actually connected; the events logged, their content, their retention period and who may access them are defined for the deployment chosen.