Haulage mandate — capped, dated, withdrawable in one word

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1,244 orders built, 41 spot movements costed · fictional document

> **Fictional document — demonstration example**
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> **Fictional document**, produced for the demonstration. *Spot haulage is the one-off use of a carrier for a run the regular plan does not cover.* **The mandate does not authorise a spend: it fixes its scope, its cap, its term and its choice rule — and it is withdrawn in one word, at any moment.**

What is ready eight minutes after the plan is signed

Element	Volume	Content	Who decides
Transport orders built in the transport system	**1,244**	**Lane, dock slot, vehicle, intended driver, applicable customer constraints, promised lead time attached**	The plan retained
Spot movements costed	**41**	**Two quotes from referenced carriers and the price gap — average gap 14 %**	**The mandate, within its limits**

Element	Volume	Content	Who decides
Lane openings	3	Twelve-month commitment, monthly payback calculated	The logistics director, separately

The mandate, clause by clause

Clause	Value proposed	Reason
Scope	The carriers referenced in the framework contract, and nothing else	No new provider enters through a spot movement
Per-movement cap	€4,500	Above that it is presented — 3 of the 41 are in that case
Monthly envelope	€180,000	The amount of the plan retained, not an extra budget
Choice rule	The best of at least two quotes, at identical service and lead time	The second quote is kept on file
Term	The current month	Renewed in one word — it is renewal that requires a decision, not stopping
Withdrawal	In one word, at any moment, including from a phone	Spot movements revert to proposals for approval
Trail	Which movement, which carrier, which quotes compared, at which second	The log answers a statutory auditor in one page

The time it hands back to operations

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Task	Before	With the mandate	What the time returned becomes
Keying the 1,244 orders, by 5 controllers	**46 hours a month — more than a week at a full desk**	**Built automatically, checks included**	**The day's operations, the only place they cannot be replaced**
Departure of covered spot movements	**As approvals come in**	**38 of 41 leave in 8 minutes**	**The 3 largest stay in front of the director**

A written, capped, dated and withdrawable mandate is not a risk taken: it is what makes it possible to say yes without giving anything up. The 3 movements above the cap and the 3 lane openings are still presented separately, each with its figure.

For the logistics director to settle

Per-movement cap and monthly envelope settled: _____

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