



Technical framework — where your costs and load plans live

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Local inference, role-based access, processing in the EU targeted · fictional document

Fictional document — demonstration example

This document is produced by the Blue Lemon Agent website to illustrate what an AI agent hands to its users. The companies, matters, amounts and people in it are invented. It has no legal, accounting or commercial value.

Fictional document, produced for the demonstration. **It describes the architecture genuinely offered. Your cost per kilometre, your fill rates and your capacity margins are exactly what a carrier would pay to know** — the architecture is built so that they do not leave the company.

The two deployment modes, at the company's choice

Mode	Where the computing happens	What leaves the network	For whom
Local inference	On a machine at the company	Nothing	Networks that already run a server
Isolated resource	On a dedicated server hosted in France, under French law	Nothing outside the European Union	Companies that would rather not run a machine

Local inference means the model computes on your machine: a load plan or a carrier invoice does not leave your network to be analysed. **In both modes the resource is dedicated to your network: no pooling with another distributor, and far less with a carrier.**

Why this is decisive in negotiation

Information	What it reveals to a carrier	Where it lives
Cost per kilometre by lane	Your tariff position before you walk into the room	Inside your walls
Fill rates	That a lane runs at 51 % — therefore that you need to fill it	Inside your walls
Capacity margins by lane	Where a failure would cost you most	Inside your walls
Dependence on a provider	That three critical lanes depend on a single carrier	Inside your walls

What protects that information

Point	Implementation
Training	No cost or load-plan data feeds any model, neither ours nor a third party's
Encryption	In transit and at rest
Role-based access	Rights follow the job: a centre manager opens their site and its lanes, not the carrier contracts or the other sites' costs
Log	Who retained which plan, changed which constraint, covered which movement, to the second
Hosting	France, under French law, architecture designed to reduce exposure to extraterritorial legislation, location alone not being enough to guarantee immunity

Point	Implementation
Remote supervision	Web dashboard and approval from a phone: an above-cap movement is approved or a mandate withdrawn in one message, at 4 in the morning as easily as in a meeting

What the agent plugs into — with no migration

Tool already in place	What the agent does there	What changes for the teams
Warehouse system	Reads 18 months of production and measures sustainable capacities	Nothing: no new data entry
Transport system	Builds the orders and spot movements of the plan retained	46 hours of keying a month disappear
ERP	Matches order lines, invoices and movements	Cost per line delivered becomes available
Load-plan spreadsheet	Replaced by the three complete plans and the simulator	The spreadsheet stays readable, nothing is deleted

The next step, costed

Scope	Situation	What is proposed	Estimated effect
41 lanes and 3 centres	Covered	—	€470,000 over the half-year
22 branches — final delivery rounds	Organised each on their own, €3.1M a year, no shared plan	The route planning agent picks up where this one stops, and already receives its load plans	€214,000 a year and 1.2 points more lead-time performance, costed on the 4 densest branches

The full study of the 4 densest branches is delivered within a week, with real volumes and costs attached. **It reads on its own and commits nothing: the director then decides whether to extend or not.**

For the logistics director to settle

Deployment mode retained (local inference / isolated resource): _____

Scope of this document: the service operated by Blue Lemon Agent. For an agent deployed at your premises, the applicable location is that of the architecture set out in the quotation and verified before commissioning; local execution is announced only for the configuration explicitly described and accepted in the quotation; the applicable isolation depends on the deployment mode set out in the quotation, no dedicated isolation being presumed; the encryption mechanisms in transit and at rest, their components and key management are those documented for the architecture chosen; roles and permissions are configured and accepted for the identities and systems actually connected; the events logged, their content, their retention period and who may access them are defined for the deployment chosen.