# Half-year review — €470,000 annualised

LINDBERGH FORMATION — 16 rue de Maillé, 91310 Montlhéry, France · Companies register (RCS) Evry 817 946 114

Document issued on 09/11/2026

And lead-time performance at 98.7 % at the same time · fictional document

**Fictional document — demonstration example**

This document is produced by the Blue Lemon Agent website to illustrate what an AI agent hands to its users. The companies, matters, amounts and people in it are invented. It has no legal, accounting or commercial value.

**Fictional document**, produced for the demonstration. **Cost falls and service rises at the same time, not one against the other** — and **the figure the agent publishes about itself** sits in the same document, followed by what corrects it.

## The four sources of gain, each tied to its attachment

| Source | Annualised gain | Origin |
|---|---|---|
| **Crossed flows removed** | **€74,000** | **44 occurrences out of 47** |
| **Reorganisation of the 11 lanes carrying 74 % of the cost** | **€164,000** | **Including the two lanes at 51 % fill** |
| **Opening the Saturday dock at Centre** | **€78,000** | **Net of the dock's cost — €112,000 of gain, €34,000 of cost** |
| **Carrier negotiation** | **€154,000** | **Alignment obtained on two of the three levers** |

| Source | Annualised gain | Origin |
|---|---|---|
| **Total** | **€470,000** | — |

## What service gained at the same time

| Indicator | Before | After six months |
|---|---|---|
| **Promised lead-time performance** | **96.2 %** | **98.7 %** |
| **The 3 branches furthest behind** | **84.1 %** | **97.9 %** |
| **Redeliveries** | **210 a year** | **52 a year** |
| **Capacity overruns** | **One week in three** | **2 weeks in 26** |

## The time, on the three measured tasks

| Task | Before | After | What it allows |
|---|---|---|---|
| **Building a complete plan** | **70 % — 3 weeks** | **9 % — one day** | **Three organisations compared instead of one rolled forward** |
| Checking site capacities | 40 % | **5 %** | 390 real days per centre |
| Assessing margins | 30 % | **6 %** | All 41 lanes, not three |

## The figure the agent publishes about itself

| Finding | Scale | Measured cause | What was done |
|---|---|---|---|



LINDBERGH FORMATION — Blue Lemon Agent — Companies register (RCS) Évry 817 946 114 —
Legal notice (in French): bluelemonagent.ai/mentions-legales

| | | | |
|---|---|---|---|
| **Lead-time performance dropped at 2 branches** | **− 1.4 points for six weeks, in February and March** | **A customer of those two branches had changed its receiving window — it no longer took delivery before 09:00 — and that change came through no channel at all** | **Automatic reading of refusals and redeliveries from the transport system; three refusals on the same customer within a fortnight trigger a check of its window** |
| **Detection time** | **Six weeks** | — | **48 hours** |
| **Effect measured over the last ten weeks** | — | — | **4 customer windows corrected, 0 lead-time drops** |

**The constraints were up to date with what the company had said; they were not up to date with what the customer had decided. The detection rule now covers all 34 narrow-window customers, not just that one** — the correction matters more than the incident.

## The framework measurements

| Indicator | Half-year |
|---|---|
| **Replans decided by a controller** | **214 out of 214** |
| **Replans outside constraints or outside budget** | **0** |
| **Spot movements above the per-movement cap** | **0 out of 238** |
| **Data transfers outside the European Union** | **0** |

> **€470,000 and 2.5 points of lead-time performance, at unchanged headcount and without changing a single tool. The calculation can be redone on the company's carrier invoices, transport system and warehouse system** — which



LINDBERGH FORMATION — Blue Lemon Agent — Companies register (RCS) Évry 817 946 114 —
Legal notice (in French): bluelemonagent.ai/mentions-legales

is what makes it defensible before a board.

## For the logistics director to settle

Date for presenting the review to the board: _____

**Request a demo with your own documents**

This document is a fictitious example. To see the agent work on your own documents, request a demo from its page.

https://bluelemonagent.ai/en/entreprises/cas-usage/agent-de-planification-optimisation-logistique

Scope of this document: the service operated by Blue Lemon Agent. For an agent deployed at your premises, the applicable location is that of the architecture set out in the quotation and verified before commissioning; local execution is announced only for the configuration explicitly described and accepted in the quotation; the applicable isolation depends on the deployment mode set out in the quotation, no dedicated isolation being presumed; the encryption mechanisms in transit and at rest, their components and key management are those documented for the architecture chosen; roles and permissions are configured and accepted for the identities and systems actually connected; the events logged, their content, their retention period and who may access them are defined for the deployment chosen.



LINDBERGH FORMATION — Blue Lemon Agent — Companies register (RCS) Évry 817 946 114 —
Legal notice (in French): bluelemonagent.ai/mentions-legales