Twelve per cent, nine of it rule change

LINDBERGH FORMATION — 16 rue de Maillé, 91310 Montlhéry, France · Companies register (RCS) Evry 817 946 114

Document issued on 09/11/2026

Fictional document

> **Fictional document — demonstration example**
> This document is produced by the Blue Lemon Agent website to illustrate what an AI agent hands to its users. The companies, matters, amounts and people in it are invented. It has no legal, accounting or commercial value.

> **Fictional document**, produced for demonstration. **The figure is right: what changed is what it counts.**

Period	Rule attributing a deal to a quarter
Until March	**Signature date**
Since April	**Invoice date**

> The change **is not at fault**: it brings the dashboard closer to the accounts.

Reading of the quarter	Value
Growth shown	**+12 %**
Share coming from the rule change	**9 points**
Real growth on a constant rule	**+3 %**
Months of deals actually counted	**4**

What happens next

It is a transition bump: it will be repaid next quarter. A decision taken on 12 % — a hire, a raised target — would then turn around.

The rule applied

Every indicator carries **the date its calculation rule last changed.** When a variance falls in a period where the rule moved, **both figures are given over the same period.**

> **Request a demo with your own documents**
> This document is a fictitious example. To see the agent work on your own documents, request a demo from its page.
> https://bluelemonagent.ai/en/entreprises/cas-usage/agent-de-pilotage-commercial-kpi-alertes

Scope of this document: the service operated by Blue Lemon Agent. For an agent deployed at your premises, the applicable location is that of the architecture set out in the quotation and verified before commissioning; local execution is announced only for the configuration explicitly described and accepted in the quotation; the applicable isolation depends on the deployment mode set out in the quotation, no dedicated isolation being presumed; the encryption mechanisms in transit and at rest, their components and key management are those documented for the architecture chosen; roles and permissions are configured and accepted for the identities and systems actually connected; the events logged, their content, their retention period and who may access them are defined for the deployment chosen.

LINDBERGH FORMATION — Blue Lemon Agent — Companies register (RCS) Évry 817 946 114 —
Legal notice (in French): bluelemonagent.ai/mentions-legales