



Opening individual indicators

LINDBERGH FORMATION — 16 rue de Maillé, 91310 Montlhéry, France · Companies register (RCS) Evry 817 946 114

Document issued on 24/09/2026

Fictional document

Fictional document — demonstration example

This document is produced by the Blue Lemon Agent website to illustrate what an AI agent hands to its users. The companies, matters, amounts and people in it are invented. It has no legal, accounting or commercial value.

Fictional document, produced for demonstration. **The individual view is lawful. If you open it, it will be defensible in front of the person concerned — the only state in which it has steering value.**

What is supplied to install it

Condition	Basis	What the agent produces	Time saved
Proportionality to the objective	Art. L1121-1, Labour Code	Reduced scope, justified in writing	—
Prior information	Art. L1222-4, Labour Code	Dated notice, ready to circulate	—
Works council consultation	From 50 employees	Complete file	Half a day

The French DPA restates that **an employer has the power to frame and monitor staff activity.**

The effect, indicator by indicator

Individual indicator	Behaviour induced	What the dashboard shows	True to activity?
Conversion rate	Low-odds quotes stop being issued	Rate rises, number of deals falls	No
Revenue	No such effect	Follows activity	Yes
Deals signed	No such effect	Follows activity	Yes

The requirement that applies to an individual indicator too

Element	Required?	Why
Written definition	Yes	One name, one calculation
Scope	Yes	Written beneath the figure
Owner	Yes	Somebody answers for it
Date the rule last changed	Yes	Without it, two quarters are not comparable

An individual indicator whose rule moved mid-year is not comparable from quarter to quarter — and that is exactly what makes an annual review contestable.

For the company to settle

Individual indicator chosen, if any: _____

Owner designated: _____

Works council consultation date: _____

Scope of this document: the service operated by Blue Lemon Agent. For an agent deployed at your premises, the applicable location is that of the architecture set out in the quotation and verified before commissioning; local execution is announced only for the configuration explicitly described and accepted in the quotation; the applicable isolation depends on the deployment mode set out in the quotation, no dedicated isolation being presumed; the encryption mechanisms in transit and at rest, their components and key management are those documented for the architecture chosen; roles and permissions are configured and accepted for the identities and systems actually connected; the events logged, their content, their retention period and who may access them are defined for the deployment chosen.