What you keep

LINDBERGH FORMATION — 16 rue de Maillé, 91310 Montlhéry, France · Companies register (RCS) Evry 817 946 114

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Fictional document

Fictional document — demonstration example

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Fictional document, produced for demonstration. **The question "what did we decide that on?" has an answer only if the period version was kept.**

What was recovered on the dashboard

Result	Value	What it prevented
Indicators at the start	**34**	**—**
With at least two definitions	**11**	**Twenty meeting minutes on "which figure is right"**
Indicators after separation, all distinctly named	**41**	**A meeting that gets back to the real subject**
Quarterly growth displayed	**+12 %**	**—**
Share coming from a rule change	**9 points**	**A hire decided on a transition bump**
Real growth on a constant rule	**+3 %**	**—**

What is kept, and why

Item	What it allows
Indicator: written definition, scope, owner	One figure per question
Rule changes: date, author, costed effect	Separating activity from the rule
Values published as they were published	Reproducing any figure a year later
Past forecasts with the actual beside them	Knowing what the next one is worth
Alerts and their open rate	Knowing what is still read

The forecasts, left as they stand

Measure	Value
Average error over eight quarters	7 %
Quarters missed by more than 15 %	2
Cause of both	A large deal slipping from one quarter to the next

> **A forecast corrected afterwards is always right. It is because the old ones stay readable that the next one is worth something.**

For the company to settle

Owner designated for each indicator: _____

How often definitions are reviewed: _____ months

Open rate below which an alert is re-examined: _____ %

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Legal notice (in French): bluelemonagent.ai/mentions-legales

Request a demo with your own documents

This document is a fictitious example. To see the agent work on your own documents, request a demo from its page.

https://bluelemonagent.ai/en/entreprises/cas-usage/agent-de-pilotage-commercial-kpi-alertes

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Scope of this document: the service operated by Blue Lemon Agent. For an agent deployed at your premises, the applicable location is that of the architecture set out in the quotation and verified before commissioning; local execution is announced only for the configuration explicitly described and accepted in the quotation; the applicable isolation depends on the deployment mode set out in the quotation, no dedicated isolation being presumed; the encryption mechanisms in transit and at rest, their components and key management are those documented for the architecture chosen; roles and permissions are configured and accepted for the identities and systems actually connected; the events logged, their content, their retention period and who may access them are defined for the deployment chosen.