



Quarter review — €213,000 and 10 days handed back

LINDBERGH FORMATION — 16 rue de Maillé, 91310 Montlhéry, France · Companies register (RCS) Evry 817 946 114

Document issued on 24/09/2026

Five sources of gain, two categories recalibrated · fictional document

Fictional document — demonstration example

This document is produced by the Blue Lemon Agent website to illustrate what an AI agent hands to its users. The companies, matters, amounts and people in it are invented. It has no legal, accounting or commercial value.

Fictional document, produced for demonstration. **Every euro in this review points to a document you can open**: signed letter, price list received, negotiated agreement, order log. The amounts are those of the quarter just ended, with no annual extrapolation.

The five sources of gain

Source	Amount	Document behind it
Earned rebates never applied	€61,400	9 signed recovery letters
Price cuts received and never carried over	€12,300	2 supplier price lists, ERP write log
Halbrand negotiation	€87,000	– 3 % on €2.9M, dated agreement
Emergencies avoided	€24,000	Emergency lines: 231 → 79

Source	Amount	Document behind it
Supplier mix chosen	€28,300	Plan B against rolling the existing one
Total	€213,000	Over one quarter

Time handed back, on the three measured tasks

Task	Before	After
Needs projection	55 % of the exercise	8 %
Costing a plan	50 %	9 %
Reconciling terms	35 %	6 %
Duration of the full exercise	11 days	1 day
Negotiations held by category buyers	Baseline	+ 4 over the quarter

The unfavourable measure, its cause and its correction

Category	Gap recorded	Cause identified	Correction and measured effect
Flanges and fittings	– 14 %	Customer contract postponed, outside seasonality	Plugged into the sales pipeline
Control boards	+ 11 %	Customer contract won in February	Same, with win probability
7 other categories	Inside the range	—	—
Gap on those two categories after correction	4 %	—	Measured over 6 weeks of hindsight

Category	Gap recorded	Cause identified	Correction and measured effect
Gap across the 9 categories after correction	under 6 %	—	Measurement republished at the full quarter

A projection is judged on its range and on how much hindsight backs it. This one has six weeks of hindsight since the correction; the measurement is taken again and republished at the full quarter, with the same category-by-category detail.

Scope to open next quarter: _____

Scope of this document: the service operated by Blue Lemon Agent. For an agent deployed at your premises, the applicable location is that of the architecture set out in the quotation and verified before commissioning; local execution is announced only for the configuration explicitly described and accepted in the quotation; the applicable isolation depends on the deployment mode set out in the quotation, no dedicated isolation being presumed; the encryption mechanisms in transit and at rest, their components and key management are those documented for the architecture chosen; roles and permissions are configured and accepted for the identities and systems actually connected; the events logged, their content, their retention period and who may access them are defined for the deployment chosen.