Forty-one discrepancies, no personalisation

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Fictional document

> **Fictional document — demonstration example**
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> **Fictional document**, produced for demonstration. **The guest does not see the cause: they see a price going up while they book.**

Cause of the discrepancy	Count
Last room at the low rate taken by another booking	**38**
Rate-grid change applied mid-session	**3**

What changes

Rule	Applied?
Rate frozen for the whole session, duration stated	**Yes**
Loss of availability announced explicitly, with its cause	**Yes**

The price the guest sees is the same for everyone — five common techniques left aside

Technique	Used?
Rate by device or operating system	**No**
Rate by country of connection	**No**
Rate by visitor history	**No**
"3 people are looking at this room"	**No**
"Last room at this price", unverifiable	**No**

Those techniques exist and they work: they charge more to whoever is believed able to pay more.

> **Request a demo with your own documents**
> This document is a fictitious example. To see the agent work on your own documents, request a demo from its page.
> https://bluelemonagent.ai/en/entreprises/cas-usage/agent-de-gestion-des-reservations-hotellerie

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