



# The three handovers — who takes what

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Document issued on 25/09/2026

640 revision questions, 470 internal questions, 26 joiners · fictional document

## Fictional document — demonstration example

This document is produced by the Blue Lemon Agent website to illustrate what an AI agent hands to its users. The companies, matters, amounts and people in it are invented. It has no legal, accounting or commercial value.

**Fictional document**, produced for the demonstration. **An agent that accepts everything becomes average at everything**, and the design office would pay for it first. The three dedicated agents plug into **the same six sources, with the same rights and the same log**: nothing is connected twice.

## The proposed split

| Subject                         | What the knowledge agent does                        | What the dedicated agent does                                                                | Volume at Ventaline                                         |
|---------------------------------|------------------------------------------------------|----------------------------------------------------------------------------------------------|-------------------------------------------------------------|
| Set of 400,000 revised drawings | Says where the drawing is and which revision governs | Compares two revisions, lists what changed between them, ties each drawing to its parts list | 640 questions a quarter across the 190 sites under contract |

| Subject                        | What the knowledge agent does            | What the dedicated agent does                                                                                        | Volume at Ventaline                                                                            |
|--------------------------------|------------------------------------------|----------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------|
| <b>Internal-life questions</b> | Answers by quoting the note and its date | <b>Answers in plain language, keeps the history of the rule's versions, can say what has changed since last year</b> | <b>470 searches a month across twelve subjects</b>                                             |
| <b>Learning the procedures</b> | Provides the document                    | <b>Trains, questions, checks what has been learned</b>                                                               | <b>26 after-sales technicians recruited over two years, five months to learn where to look</b> |

*A versioned set is one where every document exists in several successive revisions and where only the latest applicable one governs. Knowing where the drawing is and knowing what changed between two revisions are two different trades.*

## The twelve internal-life subjects that clog document search

| Subject                           | Searches per month | What an intranet agent adds                                    |
|-----------------------------------|--------------------|----------------------------------------------------------------|
| <b>Leave and absence</b>          | <b>112</b>         | <b>The rule in force, and what has changed since last year</b> |
| Expenses                          | 94                 | The scale applicable on the date of the expense                |
| Remote working                    | 71                 | The agreement in force and its conditions                      |
| Badges and site access            | 48                 | The procedure to follow, not just the note                     |
| <i>... and 8 further subjects</i> | 145                | Same logic                                                     |

| Subject | Searches per month | What an intranet agent adds    |
|---------|--------------------|--------------------------------|
| Total   | 470 out of 2,900   | 16 % of the company's searches |

## The proposed order, and why

| Rank | Agent                    | Reason                                                   | Expected effect                                                                                                           |
|------|--------------------------|----------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------|
| 1    | Internal FAQ             | The quickest to bring into service                       | Clears 470 searches a month out of the document channel — which mechanically improves what is returned on the other 2,430 |
| 2    | Technical document agent | 640 questions a quarter, on the largest set of documents | The design office stops comparing revisions by hand                                                                       |
| 3    | Internal training        | 26 joiners over two years                                | A technician becomes self-sufficient sooner                                                                               |

## What does not change from one agent to the next

| Point                  | Common rule                                       |
|------------------------|---------------------------------------------------|
| Access perimeter       | That of the person asking, never widened          |
| Writing to the sources | None                                              |
| Log                    | The same one, readable by the same two people     |
| Hosting                | Local inference or an isolated resource in France |

**Connecting the sources is not done twice.** The six sources are indexed once; the dedicated agents plug into them with no new integration project and no new compliance file.

## For Ventaline to settle

Deployment order for the three dedicated agents: \_\_\_\_\_

Scope of this document: the service operated by Blue Lemon Agent. For an agent deployed at your premises, the applicable location is that of the architecture set out in the quotation and verified before commissioning; local execution is announced only for the configuration explicitly described and accepted in the quotation; the applicable isolation depends on the deployment mode set out in the quotation, no dedicated isolation being presumed; the encryption mechanisms in transit and at rest, their components and key management are those documented for the architecture chosen; roles and permissions are configured and accepted for the identities and systems actually connected; the events logged, their content, their retention period and who may access them are defined for the deployment chosen.