Connection mandate — two sources, capped and dated

LINDBERGH FORMATION — 16 rue de Maillé, 91310 Montlhéry, France · Companies register (RCS) Evry 817 946 114

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19 channels out of 74, review at 3 months, withdrawal in 20 minutes · fictional document

Fictional document — demonstration example

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Fictional document, produced for the demonstration. **Nothing is connected before signature.** The draft is drawn up, costed and ready: **management signs or does not sign, and the connection is live the next morning.**

What the connection brings in — the figure that decides

Measure	Value	Reading
Empty searches whose answer sat in an after-sales ticket or a team thread	**74 out of 221**	**A third of the month's failures**
Additional searches finding their answer, per month	**380**	Tickets and threads combined

Measure	Value	Reading
Rebuilding an old file in after-sales	**9 minutes → 2 minutes**	**The department most dependent on other people's memory**

The mandate, in five lines

Clause	Content
Exact perimeter	**The after-sales tickets and 19 team channels out of 74 — those named after a site**
What stays out of the index	**The other 55 channels: department channels, direct messages between individuals, the works council channel**
What is never indexed, even within the 19	**No direct message between individuals, in any channel**
Duration	**Review after three months, with the figures. Without an explicit decision at the review, the connection stops — it is renewal that requires a signature, not stopping**
Prior information to staff	Text ready: what is indexed, what is not, whom to contact
Withdrawal	**A word from the head of information systems, de-indexing done in 20 minutes — nothing to dismantle, since nothing was copied**

The 74 channels, sorted

Family of channels	Number	Proposed decision	Reason

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Channels named after a site	**19**	**Indexed**	**They carry the technical explanation that exists nowhere else**
Department channels	31	Out of index	Internal organisation, little reusable material
Social channels	18	Out of index	No trade material
Works council channel	**1**	**Out of index, without exception**	**Employee representation**
Executive channels	5	Out of index	Outside the requested perimeter
Total	**74**	**19 indexed, 55 out of index**	—

What is advised against, with figures

Option	What the measurement says	Consequence
Connecting everything at once, all 74 channels included	**Across the 55 non-site channels, only 4 % of messages carry reusable trade information**	**You would take on the entire employee-relations question for fewer than 30 searches a month — the ratio is not there, and that is the only reason worth giving**

The three-month review timetable

Milestone	What is produced	Who decides
D+30	First report: searches newly succeeding, channels genuinely useful	For information
D+90	**Full report and proposal for a revised perimeter**	**Management — without an explicit decision, it stops**

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Milestone	What is produced	Who decides
At any time	Withdrawal of a channel or of the whole source	The head of information systems

> **A written mandate, capped, dated and withdrawable with a word is not a legal precaution: it is what makes it possible to say yes.** The staff information note is attached to the mandate, ready to circulate.

For Ventaline to settle

Date of signature of the mandate and date of the three-month review: _____

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