



Quarterly review — 531 hours a month

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Logs of both periods, after-sales records, tender tracking · fictional document

Fictional document — demonstration example

This document is produced by the Blue Lemon Agent website to illustrate what an AI agent hands to its users. The companies, matters, amounts and people in it are invented. It has no legal, accounting or commercial value.

Fictional document, produced for the demonstration. **The calculation belongs to Ventaline and fits in two lines** — it can be redone without us, from the logs of both periods.

The calculation

Term	Value	Source
Searches per month	2,900	Logs of the six sources
Average duration before	16 minutes	Logs of the reference period
Average duration after	5 minutes	Logs of the current period
Time given back	11 min × 2,900 = 531 hours a month	—

Term	Value	Source
Per person, across 186 users	≈ 2 h 50 a month	—
At €38 fully loaded hourly cost	≈ €20,100 a month	That figure only holds if the time is put to use — and that is Ventaline's business

The fully loaded hourly cost is gross salary plus employer contributions, brought back to the hour worked. It is taken as Ventaline calculates it, with no favourable rounding.

The three items measured, to the unit

Item	Before	After	Change
Querying the sources one after another	60 %	8 %	–52 points
Tracing the original location and the version that governs	30 %	4 %	–26 points
Interrupting a colleague to find a document	35 %	6 %	–29 points

What those hours became

Destination	Change	Source
After-sales first-response time	4 h 10 → 1 h 20	Department records
Design office tender responses	+2 over the quarter, 1 of them won	The design office used to turn down four a quarter for lack of time — the only figure in this review that shows up in revenue
Rebuilding an old file	9 minutes → 2 minutes	After-sales log
Searches succeeding first time	56 % → 84 %	Search log

The figure that does not flatter the agent, published with the rest

Finding	Volume	What explains it	What was done
Searches returning nothing, month 1	221 out of 2,900 — 7.6 %	197 concerned pre-2019 holdings scanned as images	22,400 documents put through text recognition in 11 nights
Searches returning nothing, month 2	63 out of 3,000 — 2.1 %	47 concern documents that do not exist	Monthly report of the ten most-searched terms returning nothing

The framework measure Ventaline did not have

Indicator	Quarter
Searches traced	8,700
Accesses opened by the agent	0
Documents modified	0
Content taken outside the company's walls	0
Transfers outside the European Union	0

Those zeros are not a cautious setting: they are how the agent is wired in.

The technical read account has no write permission, and opening an access belongs to the administrators of each space.

For Ventaline to settle

Fully loaded hourly cost used for the review presented to the committee: _____ €

execution is announced only for the configuration explicitly described and accepted in the quotation; the applicable isolation depends on the deployment mode set out in the quotation, no dedicated isolation being presumed; the encryption mechanisms in transit and at rest, their components and key management are those documented for the architecture chosen; roles and permissions are configured and accepted for the identities and systems actually connected; the events logged, their content, their retention period and who may access them are defined for the deployment chosen.