



Signature workflow — 17 files, counterpart by counterpart

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Real status of the signing tool and the originals · fictional document

Fictional document — demonstration example

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Fictional document, produced for the demonstration. **An e-signature tool says “awaiting signature”**. **This exhibit says who is awaited, on which counterpart, for how many days, and how long that counterpart usually takes.**

The 17 files in the workflow

Status	Files	What follows
Signed on both sides	9	Filed, obligations extracted, deadline schedule open
Awaiting a single signature	5	Chaser calibrated on the counterpart's usual turnaround
Awaiting a schedule	3	1 insurance certificate, 2 signing authorities — requests sent

Signature turnaround, counterparty by counterparty

Counterparty	Average observed	Chaser calibrated at	Live files
Sarnier	4 days	D+3 then D+8	2
Doranne	9 days	D+8 then D+15	3
Town of Loubrac	22 days	D+15 then D+30 — a D+3 chaser would serve no purpose	1
Panel subcontractors	6 days	D+3 then D+8	11

What the tracking has moved

Measure	Last 12 months	Across the 17 live files	Effect
Average dispatch → full signature	19 days	6 days	13 days gained
Share of contract administration time	35 %	5 %	One day a week handed back
Revenue invoiced earlier	—	—	≈ €2,700 per file, average contract €75,000/yr

Chaser proposed: D+3 then D+8 by default, calibrated to the counterparty, **in wording you approve once. It stops the second the signature arrives**, and the wording can be changed at any time.

What the tracking keeps for each file: the counterpart concerned (client original, Velmaris original, subcontractor copy), the expected signatory and their authority, the dispatch date, every chaser with its timestamp, and the signature date. **The log exports with one click and answers a client audit in ten minutes.**

Scope of this document: the service operated by Blue Lemon Agent. For an agent deployed at your premises, the applicable location is that of the architecture set out in the quotation and verified before commissioning; local execution is announced only for the configuration explicitly described and accepted in the quotation; the applicable isolation depends on the deployment mode set out in the quotation, no dedicated isolation being presumed; the encryption mechanisms in transit and at rest, their components and key management are those documented for the architecture chosen; roles and permissions are configured and accepted for the identities and systems actually connected; the events logged, their content, their retention period and who may access them are defined for the deployment chosen.