



One hundred and forty-one unanswered quotes

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612 quotes · fictional document

Fictional document — demonstration example

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Fictional document, produced for demonstration. **An unanswered quote is not a refusal, and does not warrant the same conclusion.**

Situation	Quotes
Accepted	—
Refused	—
No reply at all	141
Chased before the agent	0

What the chase contains

Element	Present?
Reminder of the quote, its date, its expiry	Yes

Element	Present?
An open question	Yes
A new proposal	No
A discount	No
A second chase	No

The second chase no longer addresses somebody who might not have seen it: it addresses somebody who did not reply, and insisting is not an argument.

Result across 141 chased	Count
Replies obtained	38
Acceptances	17
Refusals	21

The 21 refusals are the most useful part: they come out of the fog and sometimes say why.

Scope of this document: the service operated by Blue Lemon Agent. For an agent deployed at your premises, the applicable location is that of the architecture set out in the quotation and verified before commissioning; local execution is announced only for the configuration explicitly described and accepted in the quotation; the applicable isolation depends on the deployment mode set out in the quotation, no dedicated isolation being presumed; the encryption mechanisms in transit and at rest, their components and key management are those documented for the architecture chosen; roles and permissions are configured and accepted for the identities and systems actually connected; the events logged, their content, their retention period and who may access them are defined for the deployment chosen.