# One hundred and forty-one unanswered quotes

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612 quotes · fictional document

**Fictional document — demonstration example**

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**Fictional document**, produced for demonstration. **An unanswered quote is not a refusal, and does not warrant the same conclusion.**

| Situation | Quotes |
|---|---|
| Accepted | — |
| Refused | — |
| **No reply at all** | **141** |
| **Chased before the agent** | **0** |

## What the chase contains

| Element | Present? |
|---|---|
| **Reminder of the quote, its date, its expiry** | **Yes** |

| Element | Present? |
|---|---|
| **An open question** | **Yes** |
| **A new proposal** | **No** |
| **A discount** | **No** |
| **A second chase** | **No** |

> **The second chase no longer addresses somebody who might not have seen it: it addresses somebody who did not reply, and insisting is not an argument.**

| Result across 141 chased | Count |
|---|---|
| **Replies obtained** | **38** |
| **Acceptances** | **17** |
| **Refusals** | **21** |

The 21 refusals are the most useful part: they come out of the fog and sometimes say why.

> **Request a demo with your own documents**
> This document is a fictitious example. To see the agent work on your own documents, request a demo from its page.
> https://bluelemonagent.ai/en/entreprises/cas-usage/agent-de-generation-de-devis-simples

Scope of this document: the service operated by Blue Lemon Agent. For an agent deployed at your premises, the applicable location is that of the architecture set out in the quotation and verified before commissioning; local execution is announced only for the configuration explicitly described and accepted in the quotation; the applicable isolation depends on the deployment mode set out in the quotation, no dedicated isolation being presumed; the encryption mechanisms in transit and at rest, their components and key management are those documented for the architecture chosen; roles and permissions are configured and accepted for the identities and systems actually connected; the events logged, their content, their retention period and who may access them are defined for the

deployment chosen.