What you keep

LINDBERGH FORMATION — 16 rue de Maillé, 91310 Montlhéry, France · Companies register (RCS) Evry 817 946 114

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Fictional document

Fictional document — demonstration example

This document is produced by the Blue Lemon Agent website to illustrate what an AI agent hands to its users. The companies, matters, amounts and people in it are invented. It has no legal, accounting or commercial value.

Fictional document, produced for demonstration. **A quote contested six months later is defended with the rate in force the day it went out.**

Item	Kept?	What it allows
Quotes issued and their lines	**Yes**	**Reproducing the quote identically**
Catalogue version applied	**Yes**	**Defending the price, six months or two years on**
Validity period	**Yes**	**Knowing when it stops binding**
Requests left unpriced and why	**Yes**	**Filling the catalogue's gaps**
Discounts granted and the triggering condition	**Yes**	**Knowing the real cost of the discount policy**
Follow-ups sent	**Yes**	**No longer leaving 141 quotes unanswered**
Who asked for a discount	**No**	**Of no use to the quote**

Item	Kept?	What it allows
Who approved what, in how long	**No**	**Would measure people without serving the quote**

> One exception, which is not one: **the name of the quote's issuer**. It is a signature, and it appears on the document itself.

The three indicators available after a quarter

Indicator	Producible at your end today?
Real cost of the discount policy	**No**
Acceptance rate by service family	**No**
Average time between sending and reply	**No**

For the company to settle

Retention period for issued quotes: _____ years

Default validity period of a quote: _____ days

> **Request a demo with your own documents**
> This document is a fictitious example. To see the agent work on your own documents, request a demo from its page.
> https://bluelemonagent.ai/en/entreprises/cas-usage/agent-de-generation-de-devis-simples

Scope of this document: the service operated by Blue Lemon Agent. For an agent deployed at your premises, the applicable location is that of the architecture set out in the quotation and verified before commissioning; local execution is announced only for the configuration explicitly described and accepted in the quotation; the applicable isolation depends on the deployment mode set out in the quotation, no dedicated isolation being presumed; the encryption mechanisms in transit and at rest, their components and key management are those documented for the

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architecture chosen; roles and permissions are configured and accepted for the identities and systems actually connected; the events logged, their content, their retention period and who may access them are defined for the deployment chosen.