



Source coverage — three blind spots

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Document issued on 24/09/2026

2 sources repaired, 22 % of the estate to open · fictional document

Fictional document — demonstration example

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Fictional document, produced for demonstration. **A blind spot is a part of the estate from which no log arrives.** Before opening new ones, two already-declared sources turned out to be silent: they were repaired, and the freshness of every feed is now monitored.

What had failed silently

Source	Length of silence	Reach	Treatment
Online shop firewall	23 days	The group's most exposed flow	Repaired — freshness monitoring enabled
One warehouse log	9 days	Logistics flow	Repaired
Rule put in place	—	—	A source silent for more than 30 minutes raises an alert

The three blind spots, cost and return

Blind spot	Volume added	Monthly cost	What it returns
84 store tills — 22 % of the estate	+180M events/month	+€310	1 incident of the year took 6 days to scope for want of those logs
Supplier portal	+2M events/month	Negligible	Access to purchasing terms — best ratio of reach to effort
Office file store, read access	+40M events/month	€90	Closes the gap that was missing on the 1,615 files

Volume never reaches the analysts: it reaches correlation. That is why an additional source is judged on the alerts it produces after triage, and not on the number of events it sends.

Blind spots the CISO wants to open first: _____

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