Source coverage — three blind spots

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2 sources repaired, 22 % of the estate to open · fictional document

Fictional document — demonstration example

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Fictional document, produced for demonstration. **A blind spot is a part of the estate from which no log arrives.** Before opening new ones, two already-declared sources turned out to be silent: they were repaired, and the freshness of every feed is now monitored.

Two quiet sources, spotted and put back in service

Source	Length of silence	Reach	Treatment
Online shop firewall	**23 days**	**The group's most exposed flow**	**Repaired — freshness monitoring enabled**
One warehouse log	**9 days**	Logistics flow	Repaired
Rule put in place	—	—	**A source silent for more than 30 minutes raises an alert**

The three blind spots, cost and return

Blind spot	Volume added	Monthly cost	What it returns
84 store tills — 22 % of the estate	**+180M events/month**	**+€310**	**1 incident of the year took 6 days to scope for want of those logs**
Supplier portal	+2M events/month	**Negligible**	**Access to purchasing terms — best ratio of reach to effort**
Office file store, read access	+40M events/month	**€90**	**Closes the gap that was missing on the 1,615 files**

Volume never reaches the analysts: it reaches correlation. That is why an additional source is judged on the alerts it produces after triage, and not on the number of events it sends.

Blind spots the CISO wants to open first: _____

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