Method — what a usual pattern is

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6 traits measured, 2 traits to trigger · fictional document

Fictional document — demonstration example

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Fictional document, produced for the demonstration. **The usual pattern of an account comes from no outside standard: it comes from the company's own last four financial years.** No comparison with a sector benchmark enters the calculation.

The six traits measured

Trait	What it catches	What it does not prove
Amount	The order of magnitude proper to the account	An unusual amount may be an exceptional order
Frequency	The rhythm of the movements	A billing catch-up changes the rhythm without any anomaly
Day and time of posting	**Entries outside the account's usual working hours**	A period close explains a night-time posting
Counterparty	The account on the other side, and its stability	A reorganised chart of accounts changes it

Trait	What it catches	What it does not prove
Shape of the description	Descriptions that break with the account's usage	So does a change of data-entry tool
Validation chain	**An entry approved through an unusual circuit**	An absence explains a stand-in

Every trait carries its own caveat, and the caveat is written down. That is what lets the management accountant close a signal in twelve minutes instead of starting a search: **the ordinary explanation is already on the table next to the discrepancy.**

The trigger rule

Setting	Value chosen	Expected effect
Traits that must depart at the same time	**2 out of 6**	**One trait alone is noise, two traits are a question**
Comparison basis	**Like month with like month**, never an annual average	Neutralises the August shutdown, the December close, the March servicing campaign
Setting at 1 trait	Available on request	**Around 4 times as many signals — advised against at constant headcount**
Depth of history	4 financial years	Below that, no pattern is produced

Accounts and third parties with no pattern

Population	Volume	Treatment
Suppliers with 4 years of history	**388 out of 410**	Usual pattern calculated
Suppliers too recent	**22**	**Flagged “first movement”, listed separately — never presented as a discrepancy**

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An account with no history does not produce a discrepancy: it produces a note. Confusing the two would mean flagging every new supplier as suspect — and drowning the one population where a fake supplier really would slip through.

For the finance director to set

Number of traits required to trigger a signal: _____

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