Quarterly review — finance team

LINDBERGH FORMATION — 16 rue de Maillé, 91310 Montlhéry, France · Companies register (RCS) Evry 817 946 114

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41 signals, 41 human decisions · fictional document

Fictional document — demonstration example

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Fictional document, produced for the demonstration. **The figure the agent publishes about itself sits in the same table as the others**, with its cause and the measured correction that followed.

The three areas measured

Area	Before	After	Gain
Comparing entries against their usual pattern	65 % of control time	**8 %**	**−57 pts**
Cross-system reconciliation	40 %	**6 %**	−34 pts
Documenting a discrepancy	30 %	**5 %**	−25 pts

Where the days given back went

Destination	Measured effect	Source

Time given back to the finance team	**The equivalent of 11 working days a month**	Timesheets
Monthly close	**Lands 4 days early**	Close calendar
Collections	**340 more clients chased over the quarter**	Chase log
Margin analysis by product line	**Restarted after two years abandoned**	Timesheets

What shows up in the profit and loss

Line	Amount	Nature
Duplicate payments reclaimed	**€47,500**	Recovery
Supplier credit note applied	**€12,400**	Recovery
Exposure lifted — Verlaine file	**€136,000**	**Of which €84,200 was due to leave within two days**
Subscription	**From €331/month**	**Repaid within the quarter by flow reconciliation alone**

The figure the agent publishes about itself

Finding	Value	Real cause	What was done

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Signals closed with no action	**26 out of 41 — 63 %**	**Pattern calculated over 12 rolling months for 3 weeks: the August shutdown, the December close and the March servicing campaign manufactured discrepancies that did not exist — 19 of the 26 were in that case**	**Like-month comparison, 2 traits required, threshold raised on seasonal accounts**
Measured effect	**63 % → 22 % over six weeks**	Closure reasons entered by the management accountant	**The 15 signals that led to action all remained — not one fell away with the noise**

> **What will not be done:** push the rate lower by reporting less. **A false positive costs 12 minutes of reading; a missed signal cost 11 days and nearly cost €84,200.** The agent stays on the side that costs twelve minutes.

The framework measure

Indicator	Quarter
Signals produced	41
Human decisions logged	**41**
Automated decisions	**0**
Transfers outside the European Union	**0, across 184,000 entries read**

For the finance director to set

Closure reasons to be made mandatory: _____

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