



Who decides what — three automatic actions, not one more

LINDBERGH FORMATION — 16 rue de Maillé, 91310 Montlhéry, France · Companies register (RCS) Evry 817 946 114

Document issued on 24/09/2026

What goes alone, what waits, and who decides · fictional document

Fictional document — demonstration example

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Fictional document, produced for the demonstration. **Three automatic actions only, each reversible**. Everything else waits for a decision — **including the decisions that would make the company money**.

The three automatic actions

Action	What it protects	Reversibility
Flag a scope change crossed by an answer	Stops an organisational gap being read as performance	If the change is cancelled, the flag disappears and the history returns to its original shape
Recalculate the history after a definition arbitration	Comparability of the series	The old series is never destroyed, it is dated

Action	What it protects	Reversibility
Publish the correction rate every month	Confidence in the answers	The one action whose withdrawal is not offered

What always waits for a decision

Action	Who decides	What the agent brings
Arbitrate an indicator definition	The management controller	The competing readings and the gap they produce
Attribute a cause to a variance	The executive team	The breakdown, the comparisons, the tests already run — the reading needs context that is in no database
Revise a price, write to a customer	The executive team, by written mandate, capped, dated, withdrawable in one word	38 letters written and priced; 31 would go out in 20 minutes on the day of signature, zero without it
Open access to a new person	The managing director	The proposed scope and what it exposes

The quarter in three framework measures

Indicator	Quarter
Management decisions taken without human validation	0
Data leaving the European Union	0
Questions logged with their scope	1,460

The six analysis use cases ready to deploy — and the three that call for a dedicated agent

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Use case	Carried by this agent?	Detail
Plain-language questions	Yes	With no technical query
Fitting visualisations	Yes	The form follows the question
Scope displayed	Yes	Source, filters, definition, scope changes
Sales tracking by axis and alerts	Dedicated agent	That is a job, not a question
Periodic activity reports	Dedicated agent	Recurring documents with their own approval chain
Variances on financial flows	Dedicated agent	Financial analysis and anomaly detection

Scoping for the three dedicated use cases is prepared. The company decides which one is worth the next quarter — **the agent does not open a new scope on its own.**

For the executive team to settle

Dedicated use case retained for the next quarter: _____

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