



Scope sheet — anatomy of a figure that stands up

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Five lines attached to every answer · fictional document

Fictional document — demonstration example

This document is produced by the Blue Lemon Agent website to illustrate what an AI agent hands to its users. The companies, matters, amounts and people in it are invented. It has no legal, accounting or commercial value.

Fictional document, produced for the demonstration. **The most frequent case is not the wrong figure: it is two correct figures that do not count the same thing**, with nothing on the page to say so.

The five lines attached to every answer

Line	Content	The argument it prevents
Source	The database queried	« That is not what my system says »
Filters	One by one, in plain words	« Did you count the credit notes? »
Indicator definition	Formula and arbitration date	« Whose margin? »
Period and cut-off date	Exact bounds	« As of when? »

Line	Content	The argument it prevents
Scope changes during the period	Dated and quantified	The 1 April branch transfer

Reproducibility — what goes further than display

Every answer carries an identifier, and **the query that produced it is kept exactly as it ran**. A reproducible figure is one that does not depend on the day it was asked for: the same question asked again in six months returns the same value, **even if a salesperson has changed portfolio in the meantime**.

The 1 March definition change, and its effect

Fact	Value	Consequence for reading
Decision	Include year-end rebates in the purchase price	Taken on 26/02 by the management controller
Effective date	01/03	—
Effect on the reported margin	+1.8 points	February and March are not comparable until one definition is chosen for both
Risk avoided	—	A committee attributing to sales performance a gap born of a calculation rule

What checking was costing

Item	Before	With the agent	What remains
Checking a figure's scope	30 % of the time of an analysis request	4 %	What disappears is not the checking, it is the rebuilding

As soon as an answer crosses a definition-change date, the sheet flags it at the top, with the date, the decision and its author. You do not have to remember it: the figure remembers it.

For management control to settle

Definition review cadence (quarterly proposed): _____

Scope of this document: the service operated by Blue Lemon Agent. For an agent deployed at your premises, the applicable location is that of the architecture set out in the quotation and verified before commissioning; local execution is announced only for the configuration explicitly described and accepted in the quotation; the applicable isolation depends on the deployment mode set out in the quotation, no dedicated isolation being presumed; the encryption mechanisms in transit and at rest, their components and key management are those documented for the architecture chosen; roles and permissions are configured and accepted for the identities and systems actually connected; the events logged, their content, their retention period and who may access them are defined for the deployment chosen.