



Opening individual indicators

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Document issued on 24/09/2026

Fictional document

Fictional document — demonstration example

This document is produced by the Blue Lemon Agent website to illustrate what an AI agent hands to its users. The companies, matters, amounts and people in it are invented. It has no legal, accounting or commercial value.

Fictional document, produced for demonstration. **Individual tracking is lawful.**
Both tables are available, and the file that makes the first safe is supplied.

What is supplied to install the individual level

Condition	Basis	What the agent produces	Time saved
Proportionality to the objective	Art. L1121-1, Labour Code	Reduced scope, justified in writing	—
Prior information to the people concerned	Art. L1222-4, Labour Code	Dated notice, ready to circulate	—
Works council consultation	From 50 employees	Full file: purpose, data, recipients, retention	Half a day

The French DPA restates that **an employer has the power to frame and monitor staff activity**. It is the conditions that are regulated, not the principle.

The two possible individual indicators, compared

Indicator	Effect on behaviour	Effect on the dashboard	Does the 5 % control group survive?
Conversion rate per person	Low-odds quotes stop being issued	Rate rises, number of deals falls	No
Deals signed per person	No such effect	Follows real activity	Yes

What the control group returns, and why it is worth preserving

Measure	Value
Share of low-scored leads drawn and worked	5 %
Conversion of those leads	9 %
Conversion of high-scored leads	14 %
Deals signed thanks to the control group this half-year	22

The gap is real — **and four times smaller than the score suggested**. Without the control group, a low-scored lead is never called back, so never converts, **and the score is right indefinitely**.

For the company to settle

Individual indicator chosen, if any: _____

Works council consultation date: _____

Share of low-scored leads drawn for the control group: _____ %

Scope of this document: the service operated by Blue Lemon Agent. For an agent deployed at your premises, the applicable location is that of the architecture set out in the quotation and verified before commissioning; local execution is announced only for the configuration explicitly described and accepted in the quotation; the applicable isolation depends on the deployment mode set out in the quotation, no dedicated isolation being presumed; the encryption mechanisms in transit and at rest, their components and key management are those documented for the architecture chosen; roles and permissions are configured and accepted for the identities and systems actually connected; the events logged, their content, their retention period and who may access them are defined for the deployment chosen.