What you get back

LINDBERGH FORMATION — 16 rue de Maillé, 91310 Montlhéry, France · Companies register (RCS) Evry 817 946 114

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Six months · fictional document

Fictional document — demonstration example

This document is produced by the Blue Lemon Agent website to illustrate what an AI agent hands to its users. The companies, matters, amounts and people in it are invented. It has no legal, accounting or commercial value.

Fictional document, produced for demonstration. **The score orders a list; it never removes lines from one. A lead removed from a list never comes back.**

What was corrected across 1,200 records

Correction	Volume	What it prevented
Duplicates resolved	**61**	**Two salespeople calling the same company**
Headcounts brought up to date	**210**	**Opening a call on a wrong figure**
Of which companies that changed bracket	**34**	**An offer sized wrongly**
Fields with no origin identified and marked	**190**	**An unanswerable question from a prospect**

What the control group returned

Measure	Value
Conversion of low-scored leads worked anyway	**9 %**
Conversion of high-scored leads	**14 %**
Real gap against what the score suggested	**4 times smaller**
Deals signed on badly scored leads	**22**

What you have on screen, record by record

Item	What it allows
Company and public fields, with source and date	**Answering "where did you get this?"**
Record origin	**Defending the collection**
Professional contacts and their role	**Talking to the right person**
Exchanges	**Resuming a relationship without starting over**
Score and the facts that produced it	**Disagreeing with it, and being right**
Objections and their date	**Never contacting again — GDPR art. 21**

> **A salesperson can contest a score.** The times they were right are counted and appear in the monthly summary — **which is what improves the score rather than freezing it.**

For the company to settle

Retention for a prospect without contact: _____ years

Collection scope chosen: _____

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Request a demo with your own documents

This document is a fictitious example. To see the agent work on your own documents, request a demo from its page.

https://bluelemonagent.ai/en/entreprises/cas-usage/agent-crm-enrichissement-scoring-de-leads

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Scope of this document: the service operated by Blue Lemon Agent. For an agent deployed at your premises, the applicable location is that of the architecture set out in the quotation and verified before commissioning; local execution is announced only for the configuration explicitly described and accepted in the quotation; the applicable isolation depends on the deployment mode set out in the quotation, no dedicated isolation being presumed; the encryption mechanisms in transit and at rest, their components and key management are those documented for the architecture chosen; roles and permissions are configured and accepted for the identities and systems actually connected; the events logged, their content, their retention period and who may access them are defined for the deployment chosen.

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