Yearly review — 6,349 hours and €225,000

LINDBERGH FORMATION — 16 rue de Maillé, 91310 Montlhéry, France · Companies register (RCS) Evry 817 946 114

Document issued on 09/11/2026

Timing records and rework log · fictional document

> **Fictional document — demonstration example**
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> **Fictional document**, produced for the demonstration. **The figure the agent publishes about itself sits in the same table as the others**, followed by its measured cause and by what corrects it.

The three items measured

Item	Before	After	Hours given back
Instructing a file	**65 % — 130 min**	**9 % — 18 min**	**3,920 h across 2,100 files**
Applying the framework	**40 % — 1,240 h per campaign**	**5 % — 155 h**	**1,085 h**
Building the evidence	**35 % — 21 min**	**3 % — 1 min 50**	**1,344 h across 4,200 checks**
Total	—	—	**6,349 h, four full-time people**

The commercial effect

Measure	Before	After	Consequence
Company onboarding lead time	**11 days**	**2 days**	—
Abandonment before opening	**14 %**	**6 %**	**168 additional onboardings**
Corresponding annual net banking income	—	**€225,000**	**The only figure in the review that shows on the income statement**

Net banking income is what a bank earns from its business once the interest it pays out is deducted: it is its revenue. These €225,000 come from a shorter lead time, not from one more tool.

The figure the agent publishes about itself

Finding	Volume	Measured cause	What is done
Files reworked by a controller, first quarter	**149 out of 2,640 — 5.6 %**	**121 concerned foreign companies whose local register was not on the list of approved sources; 28 were structures with no precedent**	**34 foreign registers added to the list, each with its equivalence rule reviewed by the lawyers**
Second quarter	**22 out of 2,810 — 0.8 %**	**Not one rework comes from a missing register any more**	**The 28 unprecedented structures become indexed cases**

The framework measures

Indicator	Year
Onboardings approved by an authorised controller	**4,800 out of 4,800**

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Indicator	Year
Reports decided by the designated officer	**100 %**
Checks recorded without their source	**0**
Transfers outside the European Union	**0**

> **The calculation page fits on one side:** three effort lines, two lead times, one revenue figure. Given to the board with the notice of meeting, it is discussed better than a figure discovered in session.

For the bank to settle

Date of the board meeting at which the review is presented: _____

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