Overnight — 88 sends, 6 proposals

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Fictional document — demonstration example

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Fictional document, produced for demonstration. **The agent sends alone within the sending mandate you give it, prepares the proposals for validation and brings back everything outside it.**

What was done overnight

Action	Volume	Within which framework
Messages prepared and sent	**88**	**Sending mandate: dated fact verified in a public register**
Proposals prepared, to validate	**6**	**Price, discount and signature: the salesperson**
Texts pulled from rotation	**2 of 11**	**Accounted for 60 % of opt-outs**

Effect of pulling the two texts

Indicator	Before	After	Send volume

Opt-out rate	**11 %**	**4 %**	**Unchanged**
Reply rate	**6 %**	**6 %**	**Unchanged**

> **It was not the volume: it was two texts.** Volume was not reduced.

What is waiting for you, and why

File	Volume	Why it comes back to you
Proposals to validate	**6**	**The salesperson sets the price, grants the discount and signs**
Addresses of undocumented origin	**340**	**A recipient is entitled to know where their address came from**

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