The delegation slider

LINDBERGH FORMATION — 16 rue de Maillé, 91310 Montlhéry, France · Companies register (RCS) Evry 817 946 114

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Six months · fictional document

Fictional document — demonstration example

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Fictional document, produced for demonstration. **The slider is yours and only governs messages. Both positions are documented, costed and reversible.**

Your current setting

Message category	Handling	Share of sends
Fact verified in a public register	**Direct send**	**88 %**
Existing customer	**Read-through**	**12 % in total**
Company in dispute	**Read-through**	**—**
Account above €50,000 a year	**Read-through**	**—**

What the read-through caught

Reason for stopping	Count	Reproducible by automatic rule?
Existing customer	**11**	**Yes**

Reason for stopping	Count	Reproducible by automatic rule?
Company in dispute with you	**7**	**Yes**
True fact, stale or misread	**4**	**Yes — 90-day threshold**
Other reasons	**9**	**7 of 9**

Summary	Value
Stops in total	**31**
Reproducible by the three guard rails	**29**
Read-through cost per message	**≈ 15 seconds**
Monthly cost at the current setting	**≈ 1 hour**

> **On full direct send with the three guard rails, you keep 95 % of the read-through's benefit without keeping its time. Léa Vasseur** moved her portfolio two months ago: no incident.

For the company to settle

Slider position chosen: _____

Maximum age of a fact justifying a contact: _____ days

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