



The delegation slider

LINDBERGH FORMATION — 16 rue de Maillé, 91310 Montlhéry, France · Companies register (RCS) Evry 817 946 114

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Six months · fictional document

Fictional document — demonstration example

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Fictional document, produced for demonstration. **The slider is yours. Both positions are documented, costed and reversible.**

Your current setting

Message category	Handling	Share of sends
Fact verified in a public register	Direct send	88 %
Existing customer	Read-through	12 % in total
Company in dispute	Read-through	—
Account above €50,000 a year	Read-through	—

What the read-through caught

Reason for stopping	Count	Reproducible by automatic rule?
Existing customer	11	Yes

Reason for stopping	Count	Reproducible by automatic rule?
Company in dispute with you	7	Yes
True fact, stale or misread	4	Yes — 90-day threshold
Other reasons	9	7 of 9

Summary	Value
Stops in total	31
Reproducible by the three guard rails	29
Read-through cost per message	≈ 15 seconds
Monthly cost at the current setting	≈ 1 hour

On full direct send with the three guard rails, you keep 95 % of the read-through's benefit without keeping its time. Léa Vasseur moved her portfolio two months ago: no incident.

For the company to settle

Slider position chosen: _____

Maximum age of a fact justifying a contact: _____ days

Scope of this document: the service operated by Blue Lemon Agent. For an agent deployed at your premises, the applicable location is that of the architecture set out in the quotation and verified before commissioning; local execution is announced only for the configuration explicitly described and accepted in the quotation; the applicable isolation depends on the deployment mode set out in the quotation, no dedicated isolation being presumed; the encryption mechanisms in transit and at rest, their components and key management are those documented for the architecture chosen; roles and permissions are configured and accepted for the identities and systems actually connected; the events logged, their content, their retention period and who may access them are defined for the deployment chosen.