



Your mandate — the four bounds

LINDBERGH FORMATION — 16 rue de Maillé, 91310 Montlhéry, France · Companies register (RCS) Evry 817 946 114

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Fictional document

Fictional document — demonstration example

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Fictional document, produced for demonstration. **Within these four bounds the agent signs and sends without asking. Beyond them, it escalates.**

The mandate in force

Bound	Current value	Changeable?
Price ceiling	€15,000	Yes, at any time
Minimum lead time offered	30 days	Yes
Price	Rate card, no derogation	Yes — see discount below
Customers covered	Not in live dispute	Yes

What the mandate produced this quarter

Result	Value
Proposals signed and out the same day	34

Result	Value
Average delay before the mandate existed	11 days
Proposals escalated as outside the mandate	7
Of which above the ceiling	5
Of which on a lead time a workshop could not meet	2
Average time for management to decide	3 hours

Karim Belhadj, sales director, reassigned the eleven days recovered to the deals that deserved them.

What is not yet open, and can be

Capability	State	What to write to open it
Grant a discount	Closed	A ceiling rate and its trigger conditions
Extend a lead time	Closed	A maximum margin in days
Sign above €15,000	Closed	A new ceiling

The agent applies a written rule. It does not improvise a commercial gesture — and that is precisely what makes signature delegable to it.

For the company to settle

New signing ceiling: _____ €

Maximum discount rate, if opened: _____ %

Discount trigger conditions: _____

Scope of this document: the service operated by Blue Lemon Agent. For an agent deployed at your premises, the applicable location is that of the architecture set out in the quotation and verified before commissioning: local LINDBERGH FORMATION — a simplified joint-stock company with share capital of €250,000 · Registered office: 10 rue de Maillé, 91310 Montlhéry, France · Companies register (RCS) Evry 817 946 114 · SIRET 817 946 114 00029 · VAT FR 60 817 946 114 · "Blue Lemon Agent" trade mark · Training-provider registration no. 119 108 635 91 (Île-de-France prefect — this registration does not amount to State approval) · Qualiopi certified, no. 03896, for the "training actions" category · contact@bluelemonagent.ai · dpo@bluelemonagent.ai · Hosted in France.

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