Your sending mandate — what it covers, what stays with the salesperson

LINDBERGH FORMATION — 16 rue de Maillé, 91310 Montlhéry, France · Companies register (RCS) Evry 817 946 114

Document issued on 09/11/2026

Fictional document

Fictional document — demonstration example

This document is produced by the Blue Lemon Agent website to illustrate what an AI agent hands to its users. The companies, matters, amounts and people in it are invented. It has no legal, accounting or commercial value.

Fictional document, produced for demonstration. **Within the sending mandate, the agent sends alone the category of messages you wrote. Price, discount and signature never appear in it: they stay with the salesperson.**

The sending mandate in force

Element of the mandate	Current value	Changeable?
Scope	**Messages backed by a dated fact verified in a public register, to companies not in live dispute**	**Yes, at any time**
Ceiling	**A maximum number of sends per day, and three follow-ups at most per person**	**Yes**
Duration	**Until the end date written in the mandate**	**Yes**
Withdrawal	**In one word: the agent goes back to drafts**	**At any time**

Element of the mandate	Current value	Changeable?
Log	Every send under the mandate is logged	Always kept

What the agent produced this quarter

Result	Value
Proposals ready to validate on the day of the verbal agreement	34
Average delay before the agent prepared the proposals	11 days
Proposals escalated to management	7
Of which on a price decision	5
Of which on a lead time a workshop could not meet	2
Average time for management to decide	3 hours

Karim Belhadj, sales director, reassigned the eleven days recovered to the deals that deserved them.

What the salesperson decides, and what the agent prepares

Decision	Who takes it	What the agent prepares
Set the price	The salesperson	The file, the account history and the three comparable deals
Grant a discount	The salesperson	The elements that can justify it: volume, term commitment, payment on delivery
Sign the proposal	The salesperson	The proposal to validate

LINDBERGH FORMATION — Blue Lemon Agent — Companies register (RCS) Évry 817 946 114 —
Legal notice (in French): bluelemonagent.ai/mentions-legales

The sending mandate covers messages only. The agent prepares, the salesperson decides: that is what leaves the company's commitment with an authorised person.

For the company to settle

Category of messages sent alone and recipients (scope): _____

Maximum number of sends per day and of follow-ups per person (ceiling): _____

End date of the mandate (duration): _____

Request a demo with your own documents

This document is a fictitious example. To see the agent work on your own documents, request a demo from its page.
https://bluelemonagent.ai/en/entreprises/cas-usage/agent-commercial-autonome-prospection-closing

Scope of this document: the service operated by Blue Lemon Agent. For an agent deployed at your premises, the applicable location is that of the architecture set out in the quotation and verified before commissioning; local execution is announced only for the configuration explicitly described and accepted in the quotation; the applicable isolation depends on the deployment mode set out in the quotation, no dedicated isolation being presumed; the encryption mechanisms in transit and at rest, their components and key management are those documented for the architecture chosen; roles and permissions are configured and accepted for the identities and systems actually connected; the events logged, their content, their retention period and who may access them are defined for the deployment chosen.

LINDBERGH FORMATION — Blue Lemon Agent — Companies register (RCS) Évry 817 946 114 —
Legal notice (in French): bluelemonagent.ai/mentions-legales