



Morning watch — 4 flags

LINDBERGH FORMATION — 16 rue de Maillé, 91310 Montlhéry, France · Companies register (RCS) Evry 817 946 114

Document issued on 24/09/2026

08/08/2026 · fictional document

Fictional document — demonstration example

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Fictional document, produced for demonstration. **The agent negotiates no price and sets no offer aside.**

#	Flag	On what	Recipient
1	41 tenders closed with no answer	380 tenders	Answer sent to everybody consulted
2	3 quotes, 3 scopes	Current tender	The buyer, before any comparison
3	22 awards out of 22	Distribution of awards	Whoever sets purchasing policy
4	9 chases in 6 weeks to an eleven-person supplier	Sending log	The buyer

What stays with the buyer — and what the agent hands them already done

LINDBERGH FORMATION — a simplified joint-stock company with share capital of €250,000 · Registered office: 16 rue de Maillé, 91310 Montlhéry, France · Companies register (RCS) Evry 817 946 114 · SIRET 817 946 114 00029 · VAT FR 60 817 946 114 · "Blue Lemon Agent" trade mark · Training-provider registration no. 119 108 635 91 (Île-de-France prefect — this registration does not amount to State approval) · Qualiopi certified, no. 03896, for the "training actions" category · contact@bluelemonagent.ai · dpo@bluelemonagent.ai · Hosted in France.

What stays your decision	What the agent hands you to decide with
Asking for a discount	The 3 quotes brought back to the same scope, line by line: the negotiation is the buyer's, with somebody on the other side — a request sent by a tool has nobody behind it
Passing on a competitor's price	The gap between the offers, quantified for you alone: none of those consulted agreed their pricing would serve to push another's down, and that is why they answer next time
Promising a volume or a renewal	The real history of the 380 tenders, behind whatever commitment you decide to make: the supplier prices accordingly, and a volume announced but not delivered is paid for at the next contract
Setting aside a late offer	The offer reaches you with its date and time of arrival: you keep it or not, rather than a contract turning on a clock
Scoring a supplier overall	Behaviour purchase by purchase — response time, scope respected, price gap — instead of a single score that depends on what you are buying that day

Scope of this document: the service operated by Blue Lemon Agent. For an agent deployed at your premises, the applicable location is that of the architecture set out in the quotation and verified before commissioning; local execution is announced only for the configuration explicitly described and accepted in the quotation; the applicable isolation depends on the deployment mode set out in the quotation, no dedicated isolation being presumed; the encryption mechanisms in transit and at rest, their components and key management are those documented for the architecture chosen; roles and permissions are configured and accepted for the identities and systems actually connected; the events logged, their content, their retention period and who may access them are defined for the deployment chosen.