Morning watch — 4 flags

LINDBERGH FORMATION — 16 rue de Maillé, 91310 Montlhéry, France · Companies register (RCS) Evry 817 946 114

Document issued on 09/11/2026

08/08/2026 · fictional document

Fictional document — demonstration example

This document is produced by the Blue Lemon Agent website to illustrate what an AI agent hands to its users. The companies, matters, amounts and people in it are invented. It has no legal, accounting or commercial value.

Fictional document, produced for demonstration. **The agent negotiates no price and sets no offer aside.**

#	Flag	On what	Recipient
1	**41 tenders closed with no answer**	**380 tenders**	**Answer sent to everybody consulted**
2	**3 quotes, 3 scopes**	**Current tender**	**The buyer, before any comparison**
3	**22 awards out of 22**	**Distribution of awards**	**Whoever sets purchasing policy**
4	**9 chases in 6 weeks to an eleven-person supplier**	**Sending log**	**The buyer**

What stays with the buyer — and what the agent hands them already done

What stays your decision	What the agent hands you to decide with
Asking for a discount	**The 3 quotes brought back to the same scope, line by line: the negotiation is the buyer's, with somebody on the other side — a request sent by a tool has nobody behind it**
Passing on a competitor's price	**The gap between the offers, quantified for you alone: none of those consulted agreed their pricing would serve to push another's down, and that is why they answer next time**
Promising a volume or a renewal	**The real history of the 380 tenders, behind whatever commitment you decide to make: the supplier prices accordingly, and a volume announced but not delivered is paid for at the next contract**
Setting aside a late offer	**The offer reaches you with its date and time of arrival: you keep it or not, rather than a contract turning on a clock**
Scoring a supplier overall	**Behaviour purchase by purchase — response time, scope respected, price gap — instead of a single score that depends on what you are buying that day**

> **Request a demo with your own documents**
>
> This document is a fictitious example. To see the agent work on your own documents, request a demo from its page.
> https://bluelemonagent.ai/en/entreprises/cas-usage/agent-achats-fournisseurs-devis-relances

Scope of this document: the service operated by Blue Lemon Agent. For an agent deployed at your premises, the applicable location is that of the architecture set out in the quotation and verified before commissioning; local execution is announced only for the configuration explicitly described and accepted in the quotation; the applicable isolation depends on the deployment mode set out in the quotation, no dedicated isolation being presumed; the encryption mechanisms in transit and at rest, their components and key management are those documented for the architecture chosen; roles and permissions are configured and accepted for the identities and systems actually connected; the events logged, their content, their retention period and who may access them are defined for the deployment chosen.

LINDBERGH FORMATION — Blue Lemon Agent — Companies register (RCS) Évry 817 946 114 —
Legal notice (in French): bluelemonagent.ai/mentions-legales