# One hundred and twenty-seven tenders with divergent scopes

LINDBERGH FORMATION — 16 rue de Maillé, 91310 Montlhéry, France · Companies register (RCS) Evry 817 946 114

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380 tenders · fictional document

**Fictional document — demonstration example**

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**Fictional document**, produced for demonstration. **The problem is not at the suppliers' end: it is in the request, which left a choice without saying so.**

| Quote | What it covers |
|---|---|
| **A** | **Supply and installation** |
| **B** | **Delivery only** |
| **C** | **Supply, installation and two years' maintenance** |

| Comparison | Apparent gap | Cheapest |
|---|---|---|
| **Scopes not aligned** | **34%** | **B** |
| **Single written scope** | **6%** | **No longer B** |

**A table lines figures up in columns and makes whatever has no column disappear.**

## What the agent presents

| Element | Supplied? |
|---|---|
| **What each quote covers** | **Yes** |
| **What it does not cover** | **Yes** |
| **The note "not comparable as they stand"** | **Yes** |
| **A price comparison table** | **No** |

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https://bluelemonagent.ai/en/entreprises/cas-usage/agent-achats-fournisseurs-devis-relances

Scope of this document: the service operated by Blue Lemon Agent. For an agent deployed at your premises, the applicable location is that of the architecture set out in the quotation and verified before commissioning; local execution is announced only for the configuration explicitly described and accepted in the quotation; the applicable isolation depends on the deployment mode set out in the quotation, no dedicated isolation being presumed; the encryption mechanisms in transit and at rest, their components and key management are those documented for the architecture chosen; roles and permissions are configured and accepted for the identities and systems actually connected; the events logged, their content, their retention period and who may access them are defined for the deployment chosen.



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