What you keep

LINDBERGH FORMATION — 16 rue de Maillé, 91310 Montlhéry, France · Companies register (RCS) Evry 817 946 114

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Fictional document

Fictional document — demonstration example

This document is produced by the Blue Lemon Agent website to illustrate what an AI agent hands to its users. The companies, matters, amounts and people in it are invented. It has no legal, accounting or commercial value.

Fictional document, produced for demonstration. **The cost of that silence falls entirely on those who replied.**

Item	Kept?	What it allows
Requests sent and to whom	**Yes**	**Knowing who was consulted**
Replies received and their date	**Yes**	**Measuring real responsiveness**
Exact scope of each quote	**Yes**	**Not comparing the incomparable**
Chasers issued	**Yes**	**Seeing the rhythm actually applied**
Consultations closed with no reply to the unsuccessful	**Yes**	**Putting it right**
Scope gaps noted	**Yes**	**Justifying a choice**

Item	Kept?	What it allows
Rating or ranking of a supplier	**No**	**Dated facts, not a judgement**

Why the exact scope is the item that counts

On the live consultation, **the cheapest quote did not cover the same thing as the other two.** A comparison table would have hidden it — **it is a table's function to make disappear whatever does not fit its columns.**

The weekly reminder

Finding	Value	Effect next round
Consultations closed with no reply to the unsuccessful	**41**	**A supplier left without a reply replies more slowly next time**

The chasing rhythm, set without being asked

Finding	Value
Chasers sent in six weeks to a supplier with 11 employees	**9**
Same rhythm applied to a 2,000-person group	**Yes — that is the problem**
Chasers beyond which nothing has ever been produced	**2**

> **After two chasers, no reply is a reply.**

For the company to settle

Time to reply to unsuccessful suppliers: _____ days

Number of chasers by supplier size: _____

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Legal notice (in French): bluelemonagent.ai/mentions-legales

Request a demo with your own documents

This document is a fictitious example. To see the agent work on your own documents, request a demo from its page.

https://bluelemonagent.ai/en/entreprises/cas-usage/agent-achats-fournisseurs-devis-relances

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Scope of this document: the service operated by Blue Lemon Agent. For an agent deployed at your premises, the applicable location is that of the architecture set out in the quotation and verified before commissioning; local execution is announced only for the configuration explicitly described and accepted in the quotation; the applicable isolation depends on the deployment mode set out in the quotation, no dedicated isolation being presumed; the encryption mechanisms in transit and at rest, their components and key management are those documented for the architecture chosen; roles and permissions are configured and accepted for the identities and systems actually connected; the events logged, their content, their retention period and who may access them are defined for the deployment chosen.