



Twenty-two out of twenty-two

LINDBERGH FORMATION — 16 rue de Maillé, 91310 Montlhéry, France · Companies register (RCS) Evry 817 946 114

Document issued on 24/09/2026

Fictional document

Fictional document — demonstration example

This document is produced by the Blue Lemon Agent website to illustrate what an AI agent hands to its users. The companies, matters, amounts and people in it are invented. It has no legal, accounting or commercial value.

Fictional document, produced for demonstration. **The agent concludes nothing: it sends the figure.**

Finding	Value
Tenders this supplier appears in	22
Won	22
Share of awards concentrated on 3 suppliers	71%

The three possible readings

Hypothesis	Settled by the agent?
It really is the best on this segment	No
It is consulted alongside competitors who cannot respond	No

Hypothesis	Settled by the agent?
The decision is taken beforehand, and the two other quotes justify it	No

The third hypothesis has a real cost at the other two — they price work they cannot win — and manufactures a record of competition where there was none.

What stays with your purchasing policy

What stays your decision	What the agent brings before you decide
Launching a tender, or not launching it	The agent launches it as soon as you ask, and first hands you the figure behind it: 22 awards out of 22 to the same supplier
Adding a supplier to the tender	The possible candidates are set out for you; the addition is your call — consulting firms that cannot win costs them a pricing exercise and manufactures a record of competition that never happened

The list is a buyer's choice; the agent's role is that it be made knowing what it produces.

Scope of this document: the service operated by Blue Lemon Agent. For an agent deployed at your premises, the applicable location is that of the architecture set out in the quotation and verified before commissioning; local execution is announced only for the configuration explicitly described and accepted in the quotation; the applicable isolation depends on the deployment mode set out in the quotation, no dedicated isolation being presumed; the encryption mechanisms in transit and at rest, their components and key management are those documented for the architecture chosen; roles and permissions are configured and accepted for the identities and systems actually connected; the events logged, their content, their retention period and who may access them are defined for the deployment chosen.